Message Text

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51

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 CIAE-00 DODE-00 INR-10

NSAE-00 PA-04 RSC-01 USIA-15 PRS-01 SPC-03 L-03 SCI-06

EPA-04 CEQ-02 TRSE-00 DRC-01 /087 W ----- 095992

R 141543Z MAR 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC 1068

INFO USMISSION BERLIN

AMCONSUL BREMEN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

UNCLAS BONN 04076

ALSO PASS USIA AND USTS

E.O. 11652: N/A

TAGS: PFOR, SENV, SCUL, BEXP, GW

SUBJECT: PROMOTION ABROAD OF SPOKANE EXPO '74

REF: A) STATE A-1634; B) BONN USDOC 11858, AUGUST 20, 1973

- 1. THIS EMBASSY'S SUPPORT OF SPOKANE'S EXPO '74 HAS BEEN POSITIVE, EXTENSIVE AND IS A MATTER OF RECORD. AS SUGGESTED BY REFAIR A, WE WILL DO WHAT WE CAN TO ENCOURAGE INDIVIDUAL ATTENDANCE AT EXPO.
- 2. WE MUST POINT OUT, HOWEVER, THAT SOMETHING MORE THAN URGING WILL BE NEEDED FROM THE SPOKANE ORGANIZATION. IN RESPONSE TO THE PREVIOUS EXHORTATION TO PUBLICIZE AND TO PROMOTE INDIVIDUAL GERMAN ATTENDANCE (STATE A-5774, JULY 5, 1973), WE CABLED A CONCISE PROMOTION PLAN AND UNCLASSIFIED

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LIST OF INPUTS REQUIRED FROM THE EXPO ORGANIZATION (REF-

TEL B). OUR MESSAGE WAS NOT ANSWERED, AND INSOFAR AS CAN BE DETERMINED NONE OF THE REQUESTED MATERIALS WERE SUPPLIED. THUS, FOR LACK OF SUPPORT, OUR LOCAL PROMOTION PROGRAM HAS BEEN HOBBLED FROM THE OUTSET.

- 3. RATHER THAN HAVE COMMERCIAL OFFICERS OVERSEAS ATTEMPT TO FUNCTION AS SURROGATE PR MEN, LET'S USE THE PUBLIC RELATIONS PROFESSIONALS. USIA HAS INDICATED ITS INTENTION TO SUPPORT COMMERCE'S EFFORTS IN PROMOTING TRADE AND TRAVEL, AND IT IS SUGGESTED THAT USIS ASSIST US IN PUBLICIZING THE SPOKANE EXPO '74. USIA WOULD THEN ACQUIRE VISUAL AND TEXTUAL MATERIALS AND DISSEMINATE DIRECT TO THEIR FIELD MEDIA CONTACTS.
- 4. IF USIA/USIS CAN PROVIDE MAJOR SUPPORTING ASSISTANCE IN GETTING MATERIAL TO THE MEDIA, THIS WILL FREE COMMERCIAL, ECONOMIC AND SCIENCE OFFICERS TO CONCENTRATE ON PROFESSIONAL GROUPS AND PROMINENT INDIVIDUAL TRAVELERS. AS REQUESTED BY REFAIR A, VIP TRAVEL NOTIFICATIONS WILL BE SENT DIRECTLY TO COMMISSIONER GENERAL HENDERSON, C/O DEPARTMENT OF COMMERCE, FOR ISSUANCE OF PERSONAL INVITATIONS.

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Reference: A) STATE A-1634; B) BONN USDOC 11858 Review Action: RELEASED, APPROVED Review Authority: shawdg

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Review Markings:

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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To: STATE

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005